

## Private Equity/Growth & Venture Capital deal highlights H1 2018

**Our team had a very busy H1 2018; we are delighted to have worked with a range of Private Equity, Growth Capital and Venture Capital clients on their investments, acquisitions and disposals particularly in the TMT sector. Deals have included:**



### **Elysian Capital**

Advised Elysian Capital on the acquisition of Key Travel, a leading travel management company. Key Travel provides travel and risk management services to clients in the not for profit humanitarian, faith and academic sectors and its clients include WWF and ActionAid.



### **Management of MRH**

Advised the MRH management team in relation to the sale of MRH to Clayton, Dubilier & Rice-backed Motor Fuel Group. MRH is the largest independent petrol retailer in the UK with over 450 company owned sites most of which are branded Esso, BP and Shell. The transaction was valued at approximately £1.2 billion.



### **OKA**

Advised the shareholders of British luxury furniture brand OKA on the sale of the company to the Italian owner of Aston Martin, Investindustrial. OKA was co-founded by Lady Annabel Astor and designers Sue Jones and Lucinda Waterhouse as a mail-order business, expanding over 20 years to 14 shops across the UK.



### **Duco Technology**

Advised Duco Technology on its £25m equity fundraising with Insight Venture Partners, NEX Opportunities and Eight Roads Ventures. Duco provides innovative technology that enables financial institutions to normalize, validate and reconcile any type of data in Duco's cloud, providing firms with on-demand data integrity and insight.



### **Apposite Capital**

Advised new client Apposite Capital, the private equity firm with an exclusive focus on healthcare, on the acquisition of OrthoD Group from The Riverside Company. OrthoD is a specialist manufacturer and distributor of medical products and implants for joint reconstruction, sport medicine, surgical products and infection control applications.



**FPE Capital**

Advised long-standing client FPE Capital on numerous transactions, including (i) the purchase of System Three Communications (London) Limited (t/a IWSR), the leading supplier of data and market intelligence on alcoholic drinks markets worldwide, (ii) the purchase of the NAV People, the UK's leading value added reseller of Microsoft Dynamics NAV enterprise resource planning software and services, (iii) the sale of multi-channel cross-border payment service provider Small World Financial Services Group Ltd to European private equity firm, Equistone, and (vi) the sale of payment gateway services provider Creditcall to US trade buyer NMI, backed by Francisco Partners and Great Hill Partners.



**Apex Housing Group**

Advised Apex Housing Group in relation to an investment by BGF. Apex Housing specialises in property management and social housing solutions plus property and airspace development.



**BGF**

Advised BGF on its investment in Revital, a London based multi-channel retailer of supplements, beauty and wellness products. BGF is the UK's most active provider of growth capital to small and mid-sized businesses, having invested £1.3billion in over 200 companies since 2011.



**Civica Group**

Advised Civica Group, an investee company of Partners Group, on the acquisitions of (i) specialist software provider, OneStep Solutions, (ii) payment systems specialist, Nationwide Retail Systems Limited, and (iii) master data management specialists VisionWare Limited.



**Rockpool Investments**

Advised Rockpool Investments on their investment into training and skill development company, Interact, and on their acquisition of a majority stake in creative agency Smyle. Smyle delivers live and digital experiences to business and consumer audiences worldwide.



**Hillgate Travel**

Advised the majority shareholders of Hillgate Travel, a leading corporate travel management services provider, on its sale to Reed & Mackay, a company backed by Inflexion Private Equity.

**Malcolm MacDougall**

Partner

T: +44 (0)20 7427 4544

malcolm.macdougall@crsblaw.com

charlesrussellspeechlys.com